



**COLD
CHAIN
CONNECT**

Your Global Perishable Cargo Alliance

FOUNDERS' *Agency List*





MESSAGE FROM THE DIRECTOR

Greetings from Cold Chain Connect!

We are pleased to present to you our founders' agency list with 20+ Founders with a shared passion for Perishable Logistics from different territories around the globe. We would like to extend our gratitude and appreciation for your overwhelming support to the network.

As we continue to grow and connect more and more quality freight professionals who specialize in this niche, we are excited to announce that Cold Chain Connect will host its first ever conference in Macau this coming October 2019.

To further promote and showcase our members to world, our agency list goes out to more than 20,000 freight forwarders worldwide and it will also be distributed in several exhibitions including the Fruit Logistica, The FIATA Congress and The Freight Summit 2019.

I would like to invite you all to download our Agency list and disseminate this information across your offices.

Good luck and more power to your business!

Best regards,

A handwritten signature in black ink that reads "Melvin Xavier". The signature is fluid and cursive, with the first name "Melvin" being larger and more prominent than the last name "Xavier".

Melvin Xavier
Global Network Director
Cold Chain Connect

Your Global Perishable Cargo Alliance Founders





CT Freight Pty Ltd.
New South Wales, Australia



C.T. Freight can handle all your perishable requirements, we offer a wide range of cold chain services. Our global network provides you with a complete worldwide cold chain transport and distribution solution. We have direct routings or deferred options for your temperature-controlled shipments. C.T. Freight has dedicated Perishable Import and Perishable Export facilities in Brisbane, Cairns, Sydney, Perth, Adelaide and Melbourne with onsite expertise for both cold chain imports and cold chain exports.



Beau Bryant
National Customs Service
Manager

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NSW, 2015 Australia
Telephone: +61 2 8337 8888
www.ctfreight.com



cargo-partner GmbH (ABC Air-Sea Cargo)
Fischamend, Austria



Our focus on quality assurance and sustainable progress enables us to provide fast and efficient solutions and ensure the long-term success of our company, our clients, our employees, and our industry. Our company-wide continuous improvement process is based on our passion for excellence and our firm belief in economical, ecological, and social sustainability. We are fully integrated with state-of-the-art IT systems operated through our network of over 130 own offices and closely connected to forwarding agents, carriers, public authorities and service providers.



Agnieszka Derekov
Corporate Director
Temperature-Controlled Logistics

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STL Logistics BVBA
Antwerp, Belgium



STL Logistics is a young and dynamic forwarding company with offices in Rotterdam and Antwerp. STL Logistics provides a high-quality service at competitive rates, by utilising its worldwide network of agents. Whether by land, sea or air, STL Logistics offers you the best way to deliver the goods anywhere in the world. In addition to our forwarding solutions, STL Logistics offers a wide range of logistic services such as warehousing, distribution, insurance and custom facilities.

John Keyzer
Managing Director

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Phone: +32 3 5467220
www.stl-logistics.com



KPM Logística

São Paulo, Brazil



KPM Logística counts on professionals with more than 15 years of experience duly qualified for the service that best fits in the modal of its load. We offer maritime, air, road and project cargo services, as well as cargo insurance, with the objective of satisfying and exceeding the expectations of our clients in an extremely competitive segment.

Cal Dalla Nora
Managing Director

AV. Francisco Matarazzo
nº 1752, room 1905, São Paulo.
SP, Brazil
www.kpmllogistica.com.br



Flying Fresh Air Freight

Richmond, Canada



A fully accredited IATA service provider that offers the highest standards in both international and domestic air freight forwarding services. With a combined experience of over 50 years of industry service, we offer competitive rates and expert advice on all of your general and express cargo shipments – making sure you understand your options in order to make the best decision based on your cargo's urgency and budget

Nadine Kuessner
VP Airfreight Operation

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Penavico Shenzhen Logistics Ltd.

Shenzhen, China



Founded in 1993, Penavico ShenZhen Logistics Ltd. is a Class A NVOCC and one of the leading state-owned company in China's logistics fields. With head office in Shenzhen and 24 branch offices covering Chinese major ports from northern part to south of China, We offer professional services to meet client's variety needs, especially for the reefer containers for food and electronic products, ODC containers for project shipments. As the subsidiary of the most famous groups China Merchants Group and Penavico Group, we are the most reliable, efficient and helpful partner in China.



May Liao
Overseas Agency Director

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InterMax Logistics Solutions Ltd.
Shanghai, China



For producers of meat, seafood, fruit and vegetable, INTERMAX Logistics is ready to transport fresh products to any destination daily of various quantities. All products can be transported efficiently to the recipient, we assure they arrive fresh and in whole piece. INTERMAX Logistics offers all the facilities required to streamline the product flows between producer and consumer by taking responsibility of shipping, storage, quality control, handling and customs formalities. Hence, INTERMAX promise a fresh delivery for perishable products for both exporters and importers.



Michael Miao
CEO

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Excess International
Roissy en France, France



We ensure the management of your products at controlled temperature, within very short lead times and optimized costs throughout the cold supply chain. To meet your needs, we provide agile and flexible perishables transportation and perishables logistics solutions in air freight, ocean freight and multimodal solutions.



Jacques Laudy
CEO

Zac du Moulin

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www.excess.international



Cargo Movers GmbH
Frankfurt, Germany



CARGO MOVERS GmbH was founded on July 1, 1998 in Rüsselsheim by Thomas Heiler and Robert Mattern. Beside air freight in general cargo, one of our main topics is the handling of perishables and pharma shipments by air, ocean and truck. We have more than 20 years' experience in handling temperature-controlled goods with full Im- and Export handling by air and truck linked to all major European ports, airports and customs offices.



David Borgmann
Sales Manager

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**PWL Worldwide Logistics
GmbH & Co. KG**



Bremen, Germany

PWL Worldwide Logistics GmbH & Co. KG was established in 2003 as an independent company. Our latest product is the transport of temperature-controlled cargo. We have Pre- and on-carriages by truck, rail and barge, worldwide ocean transports, incl. cross trades, stuffing and stripping of containers, storage, customs clearance etc. partner in worldwide agents' networks and close relations to the leading container carriers.



Sebastian Doerr
Reefer-Manager

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Aktis Shipping & Forwarding



Piraeus, Greece

AKTIS was established in Piraeus in 1988, with an extensive experience in shipping and forwarding business. Providing consistently an excellent, reliable and personalized service. AKTIS reputation is driven by its stable and dynamic presence in the Greek and global market, dependable correspondents worldwide and experienced personnel. We handle tons of perishables such as Greek yogurt, cheese and other dairy products yearly. We have priority bookings and special rates directly from airlines and we are IATA cargo agents since 2012.



Vasilis Mendrinou
Business Development Manager

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www.aktis-hellas.gr



Aargus Global Logistics Pvt. Ltd.



New Delhi, India

Aargus Global logistics Pvt Ltd, an award winning company was incorporated in 1995 in New Delhi with the aim to provide prompt, efficient and reliable services in the field of freight forwarding and total logistics solutions.



Mahesh Trikha
Managing Director

Room No. 20B 1F
Celebi Import - 2 Building
International Cargo Terminal
IGI Airport, New Delhi
www.aargusglobal.com/



Affreighter Logistics Pvt. Ltd.

Bangalore, India



Affreighter Logistics is a leading privately owned logistics solution company dealing with logistics globally. As a 4PL, we provide customized supply chain solutions to companies around the world.



Balaji Nagarajan
Managing Director

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www.affreighterlogistics.com



Hermes Travel & Cargo Pvt. Ltd.

Mumbai, India



Hermes Group headquarters at Mumbai was established in 1972. With high ambitions and matching penchant, the Group ventured into various challenging fields like Travel & Cargo, Real Estate and Manufacturing. Hermes has its registered office in Mumbai with branches in, Ahmedabad, Bengaluru, Chennai, Hyderabad and Mumbai. Hermes Cargo Division has an existing Client base of 1948 customers as on FY 2017-18 (All Size)



Rohan Thakkar
Managing Director

Dhiraj Chambers 9

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www.hermescargo.com



S.A. Consultants & Forwarding P. Ltd.

New Delhi, India



With all due respect to our MD/CEO, Mr. Ashish Asaf, S.A. Group has been at the forefront of the freight forwarding business in India since 2000. We have the expertise required for handling Perishables like Meat, Fruits & Vegetables, Dairy Products, Sweets, and, Temperature Controlled Pharma including highly sensitive and temperature-controlled vaccinations, and have been humbled by being one of the top preferred logistics partner by the airlines moving out of India.



Ashish Asaf
MD / CEO

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www.sagroupindia.com



Transworld Integrated Logistek Pvt. Ltd.
Mumbai, India



Transworld Integrated Logistek Pvt. Ltd. offers smart, cost effective and sustainable freight forwarding and logistics solutions to customers over multiple modes. We have our own Fleet of 39 Refrigerated Trucks of varying sizes: 20 Feet, 24 Feet and 32 Feet Trucks with a National Permit to move across anywhere in India, temperature controlled warehouse in New Bombay region with ability to handle, store and cross dock Temperature controlled cargo and coastal shipping capabilities using our own group containers and our own Group's coastal ships.



TN Seetharaman
Global CEO

3rd Floor, Himalaya Bldg

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www.transworld.com



Olympia Di Navigazione SRL
Ravenna, Italy



For 50 years, Olympia di Navigazione deals with logistics and shipping by transporting thousands of containers a year in Italy and in the world. Over the past 20 years, the company has also specialized in the logistics of food products with particular regard to fresh fruit and vegetables making it one of the most successful companies operating in this specific and sensitive sector.



Carlo Facchini
CEO

Circ.ne P.zza d'Armi

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Telephone: +393356754467
www.olympiadinavigazione.com



The Solution.com Srl
Genova, Italy



The Solution.com counts on a team with 30 years experience in logistics and forwarding, and 10 years in special services for air freight (explosives, fair&events, cool chain), mixed to the handling proficiency in high fashion and project cargo. We began to look over the perishable market few years ago, and today The Solution.com counts proficient professionals and valuable partners all around the Country in order to get the customers needs and pro-act for their full peace of mind.



Stefano Adani
Managing Director

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Advantage Worldwide UK Limited

London-Heathrow, United Kingdom



We are one of the largest independently owned exporters of perishable products operating in the market today. From our facility in Glasgow we specialize in the transportation and distribution of perishable products on a worldwide basis where speed, reliability and security are of utmost importance. We provide bespoke solutions to each and every customer whether it is Langoustine to Portugal or Razor Clams to Hong Kong, we can provide the solution for you.



Simon Barnes
National Sales Manager

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www.advantageworldwide.co.uk/



Continental Freight Forwarding

Casablanca, Morocco



Is a young and dynamic forwarder established in Casablanca, with a registred capital of 300 000,00 USD. Since her very birth, CFF delivers a Total Solution to satisfy clients, transportation and logistics needs from anywhere in Morocco to anywhere around the globe and provides One Stop Shop service including sea freight, air freight, cargo storage, warehousing, cargo vanning and devanning, inland container depot operation and container freight station operations. Our objective is to provide cost-effective, high quality and flexible solutions to our customers.

Ali Elamri
Business Dev't Manager

Business Center Borj Lyacout

Building A, 2F, Bd Lalla Lyacout
Casablanca, Morocco
www.continental.ma/



Share Logistics BV

Rotterdam, Netherlands



Share Logistics is a family-owned logistics partner with offices around the world. Get your perishable or temperature-controlled product to your market in the fastest way possible, without risk of quality loss during transport. Our dedicated reefer team will help you avoid delays and extra costs. Benefit from our knowledge of product-specific transport demands, documents and certificates.



Gervais Iralde
Overseas Network Director

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Copex Air B.V.

Schiphol, Netherlands



Copex was founded in 1921 as a flower bulb transport company and now nearly 100 years later has grown into a logistics services provider specialized in the transport of agricultural, perishable and valuable products, cool chain and animals. Copex is a specialist in cool chain logistics, a temperature-controlled chain from A-Z. Copex offers the ideal facilities for your climate-controlled cargo.



Brian Jansen
General Manager

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www.copex.nl



Zenith Carex International Ltd.

Lagos, Nigeria



Zenith Carex offers a wide range of services for domestic and international documents/ parcels, as well as cargo and logistics services. We are a Courier and Logistics Company with over 16 years of cognate experience in Logistics (Courier, Haulage, Customs Clearing and Freight Forwarding, Warehousing and Distribution) services.



Olamilekan Adelana
Managing Director

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www.zenithcarex.com



Hermes Sp. zo. o.

Gdynia, Poland



Hermes Sp. z o.o. specialises in forwarding investment goods, including heavy and oversized items, containerized, bulk and package cargoes. Over the course of 20 years the company has handled over 5 million freight tons of various cargoes by sea, rail, road and river transport, contributing, thereby, to the development of Polish inland transportation.

Tomek Surowiec

ul. Legionów 87

81-413 Gdynia
www.hermes.com.pl



Intersped-Transitos E Navegacao, LDA
Maia, Portugal



Intersped - Trânsitos e Navegação, Lda is a freight company licensed by the Portuguese Government, and a member of APAT - Association of Freight Forwarders of Portugal, having started its activity in 2005. Intersped Drink Logistics is a specialist logistics provider to the beverage industry. We provide an efficient, reliable and cost-effective service dedicated to the carried needs of our customers from our dedicate offices. We provide solutions from wherever beverages are produced at Portugal, as well as wound the world.



Francisco Vilarinho
Managing Director

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Maia, Portugal
www.intersped.pt



Legend Logistics Asia Pte. Ltd.
Singapore, Singapore



Since its inception in 2005, Legend has established itself as one of the most diversified transportation companies in Asia, with an impeccable industry reputation as a leader in container shipping and specialised logistics. Headquartered in Singapore, Legend also has presence in India, Malaysia and Australia. We own a growing fleet of ISO tanks, GP and reefer containers; and prides in being one of the best players in the logistics market to provide full turnkey solutions in global freight management.

CK Than
Managing Director

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Telephone: +65 6221 4844
www.legend2005.com



GoReefers Logistics Pty. Ltd.
Western Cape, South Africa



GoReefers is our full clearing and forwarding company specialising in the full logistics of perishable cargo. No matter who you are, where you are, stay connected, in control and on-top of your full supply chain. A GoReefers global office stance with a settled agency network enables us to assist on cross trade business, allowing for a wide scope of logistic services without border constraints.

Derick Robertson
Executive: Sales & Marketing

22 Sacks Circle
Sacks Circle Industrial, Bellville South
Cape Town, South Africa
www.goglobal.group/



ASTHON CARGO

Asthon Cargo Bilbao S.L.

Bilbao, Spain



Asthon Cargo Bilbao, a part of the Share Logistics Family, is a well-known name in the perishable/frozen foods industry in Spain. Our strength lies in the high level of specialization that we provide in customs formalities and logistic operations for chilled and frozen goods.



Mike Jauregui
Overseas Director

Calle Ibañez De Bilbao

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www.asthoncargo.es



Smart
Logistics Group

Smart Logistics Group S.L.

Valencia, Spain



The Smart Logistics Group stands out for its specialization in the logistics of fresh cargo, wines and spirits. It also has a powerful project cargo department that carries out tailor-made logistics plans for the different industrial sectors, taking into account the specificities of each market.



Paula Pascual
Valencia Branch Manager

C/ Cervantes

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www.smartlg.com



TRANSCARGO®

Transcargo Private Ltd.

Colombo, Sri Lanka



Transcargo was established in 1993, The company is identified as a total logistics provider in the present market. The company is in the early stage of developing the first end to end cold storage/ distribution and supply chain facility in Sri Lanka. Transcargo's sister companies have been in business as agents for world and regionally renowned container shippinglines and other sister companies own 2 large container depots with all repair facilities for dry containers and facilities for reefer containers.



**Roshan
Dissanayake**
Director

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Jet8 (Thailand) Co., Ltd.

Nonthanburi, Thailand



JET8 Thailand Co., Ltd is capable of delivering chilled and frozen shipment of medicine, blood, plasma, serum, DNA, vaccine, chemicals, Laboratory samples, clinical trial shipments, pharmaceutical products, and other bio- and chemical-products both oversea and within Thailand. We provide fast and smooth services of temperature-control packing, import/export customs clearance, delivery, airfreight and LCL/FCL sea freight, and other 3PL services.



**Maneeya
Khummuang**
Operation & Supply
Chain Manager

73/297, 2nd Floor, UnitB

The Fifth avenue condominium,
Krungthep-Nonthaburi Rd,
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Nonthaburi 11000, Thailand
Telephone: +66 2 525 2220
www.jet8cargo.com



ArrivaTrans

Istanbul, Turkey



While Arriva Trans, founded in 2012, provides air transport services only in Spain and Africa lines at the first years, it has expanded its service area in all the continents within a short time. It began to provide sea and air services all over the world simultaneously. Maritime transport, air transport, customs clearance services, warehousing, project transportation are ranked among the services provided by Arriva Trans.



Soner Hosoglu
Managing Director

Bahçelievler Mah

Yanyol sok. Metroport. Busidence
No: 14-B Kat: 11 D: 1101 34180 Bahçelievler
Istanbul, Turkey
www.arrivatrans.com



Golden Cargo Services

Dubai, United Arab Emirates



Established in 1990, GCS is a Global Logistics Solutions provider offering a multitude of services to meet your freight needs. We have our own offices in 5 countries including UAE, Kuwait, India, Malaysia and Singapore. Whether flowers or food, we are your one-stop provider of reliable logistics services for perishable products by ocean, air or land. We have a carefully selected network of cold chain solution partners around the world who are trained in handling your fresh products and providing highly professional service in our state-of-the-art logistics facilities.



Xavier George
Managing Director

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Transworld Logistics DWC LLC
Dubai, United Arab Emirates



Transworld Logistics FZE, the contract logistics and freight forwarding unit of Transworld Group is one of the leading international integrated logistics service providers in the UAE and Gulf region covering all functions across the supply chain. Transworld Logistics FZE has state of the art warehousing and logistics distribution facility, 2 dedicated cold store chambers with temp range - 18 degrees to + 24 degrees, operating leased customized facility in Dubai with 70 dedicated reefer chambers and Cold Chain trucking services.



**Mannan
Balasubramanian**
Vice President

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ABOUT COLD CHAIN CONNECT

Cold Chain Connect is a global perishable cargo alliance. Our objective is to bring together partners who have the know-how and expertise in moving perishable cargo under one roof.

The industry is challenged by the lack of ability to work with partners that hold proven track record in this niche. At Cold Chain Connect, we ensure to connect your business with qualified and trusted cold chain operators that offer flexible and cost-effective solutions for your perishable temperature control needs.

Take a look on what you can get for being a Cold Chain Connect member:



IMMEDIATE GLOBAL NETWORK COVERAGE

Being a member of Cold Chain Connect gives you the opportunity to be represented globally. Members are virtually represented everywhere in the world through Cold Chain Connect's Agency List.



SEMI-EXCLUSIVE REPRESENTATION FOR A REGION

We ensure that only a limited number of members are inducted from a particular territory. This gives our members the freedom and opportunity to market their services in a fair business environment.



ANNUAL CONFERENCES

Through our annual meetings, members are given the platform to meet face to face with other members and discover potential opportunities. The gathering is also a way to check on each member's status and involvement within the organization.



PAYMENT SECURITY WITHIN THE NETWORK

At Cold Chain Connect, we ensure that our members' dues and receivables are secure. To address this issue, we promote the "Cold Chain-Safe" program as a safety-net for our members. We have created a security fund to pay off any outstanding dues in the unlikely event of a bad debt or bankruptcy of a member.



OPPORTUNITY TO WORK WITH BEST IN-CLASS PARTNERS

Cold Chain Connect (CCC) is committed in building a network of the best perishable cargo forwarders from around the world. Our members are continuously screened and monitored to ensure that they meet our network's high standards of compliance.



GLOBAL BRANDING

Cold Chain Connect gives you the opportunity to sell the concept of being part of a unique global alliance that has the potential of being bigger than any multinational competitor.

In addition, CCC empowers you with marketing tools and solutions that will help you be a leader in your market.

- ▶ Preparation of complete brochure
- ▶ Events and exhibitions attendance
- ▶ Free advertisement in CCC Exclusive Newsletter



PIONEER IN THE INDUSTRY

Cold Chain Connect is the first and only exclusive global alliance of forwarders that is dedicated towards the movement of perishable cargo. As a member of this alliance, you will have the opportunity together with us to shape the future and be a leader in transforming the ever-evolving business of Cold Chain Transport.

BE PART OF COLD CHAIN CONNECT

Experience the benefits of joining a network with trusted relationships amongst quality forwarders specialized in perishable logistics.

Join now and be profiled as one of the founders of the Global Perishable Cargo Alliance.

Contact us at ifound@coldchainconnect.net or visit our website at www.coldchainconnect.net

NETWORK AGREEMENT

Cold Chain Connect members maintain a professional working relationship amongst each other by adhering to the Network Ethics and Guide.

- ▶ To pay all monies due members in a timely manner (standard: within 30 days, unless otherwise agreed upon in writing)
- ▶ To be active in sales endeavor for mutual growth
- ▶ To attend annual conferences of the alliance to ensure activeness of members within the organization
- ▶ To respect other members' existing customer bases and refrain from back selling
- ▶ To reflect the true cost of all rates quoted from member of Cold Chain Connect to fellow Member for common mark up and profit sharing
- ▶ Overcharging is considered unethical within the network and Cold Chain Connect reserves the right to expel members with unethical practices
- ▶ To provide bona fide sales leads when possible
- ▶ To be properly staffed to the highest level of service
- ▶ To operate in accordance with all stated shipping advice
- ▶ To promptly respond to all communications (standard: within 24 hours)
- ▶ To share freight profits 50/50, unless otherwise agreed upon in writing
- ▶ To seek the help of Cold Chain Connect administrator for dispute resolution

MEMBERSHIP RATE STRUCTURE

 Country Station Fee: **USD 1950 Per HQ (Annual)**

 Security Fee: **USD 500 Per Legal Entity (Annual)**

 Bank Charge: **USD 25 Per Transaction**

Total Membership Fee per HQ: **USD 2475**

 Branch Fee: **USD 750 Per Branch (Annual)**

PAYMENT PROTECTION GUIDE

The live payment monitoring system allows our Cold Chain Connect Administrator to capture any late-payment incidences and inform the network of any irregularities. All members are sent a monthly PDF of the Network Security Agency list, which highlights the updated status of every member. By having this system in place, we are able to vastly reduce the network's exposure to ill-intended forwarders and keep our community of forwarders going.

The Cold Chain Connect Security Fund is governed by the following guidelines:

1. Prior to transacting with the Cold Chain Connect members, please verify from the network agency list that your partner is in good standing.
2. Send pre-alerts (HAWB, MAWB, and Billing) within 14 days of shipment.
3. Agent to submit a statement of account (AR/AP) within the first 10 days of each month.
4. Members must be updated with membership payables.
5. The agent must pass the screening process of Cold Chain Connect.
6. Agents must file a late-payment-report within 60 days of the transaction.
7. Only members of Cold Chain Connect are eligible for security claims. Expired member status is not entitled to submit claims to members of Cold Chain Connect.
8. Cold Chain Connect security blanket covers for invoices within a maximum of 60 days before the claim date. Cold Chain Connect does not provide coverage for shipments with payment terms of more than 30 days.
9. Dispute protection is covered up to USD 5000 per member for the first three years, with a self-participation of 10% of the claimed amount. The payment security cover starts from USD 5000 for the first 3 years, going to USD 10000 in the 4th year, up to a maximum of USD 20000 on your 5th year.
10. Any single transaction/invoice beyond USD10,000 is not eligible to claim.
11. Security coverage is only granted to members that have attended the latest conferences. Cold Chain Connect reserves the right to refuse any claims from members who have not attended the last conference.
12. Only invoices relating to the offices/cities that are registered will be eligible to participate in this fund i.e. if a company only registers its Hong Kong office, but has several other offices in China, only invoices covering freight originating from/des-
tined to their Hong Kong office will be considered as eligible.
13. Cold Chain Connect does not cover for disputes caused by service errors.
14. Cold Chain Connect only covers freight charges.
15. Cold Chain Connect reserves the right to update the above terms at any time.
16. For payment issues that have been resolved, the payee will undergo a 60-day probationary period, for the purpose of payment monitoring. Cold Chain Connect Management has the right to downgrade payment status of members with payment issues. This is to ensure that the entire Cold Chain Connect is kept safe.
17. Only 50% Payment Coverage will be given to a member if they are also part of another network.
18. Payment coverage will not be provided if both parties (claiming agent and other party) involved are both members of same network that are outside RW Networks.



COLD CHAIN CONNECT

Your Global Perishable Cargo Alliance

An **RWSOLUTIONS** Network

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Email: ifound@coldchainconnect.net

Facebook / Instagram: @ColdChainConnect

Linkedin: ColdChainConnect

Website: www.coldchainconnect.net